



LIBERTY GROVE SOFTWARE

## Smarter pricing for a changing market

Staying competitive in food distribution means pricing needs to be both accurate and flexible. While Business Central's "New Sales Pricing Experience" offers a good starting point, it doesn't go far enough.

The Enhanced Pricing and Cost capability for LGS Food addresses this gap. It gives you better control over how prices are calculated, adjusted, and applied. All within the system you already know.

## Built for the realities of food distribution

Our enhancement extends Business Central with options that reflect how your business actually operates. Apply fixed amounts, margin or markup percentages, and manual overrides as needed. Factor in freight costs and fluctuating market prices with confidence.

Designed specifically for food distributors, this capability helps ensure pricing remains consistent, transparent, and aligned with your cost structure, no workarounds required.

**25+**

YEARS  
EXPERIENCE

**700+**

UPGRADES  
COMPLETED



Business Applications



# Functionality that moves you forward

1

## Enhanced Price

Easily adjust pricing for specific products using multiple calculation methods that account for market cost, commodity fluctuations, and other variables critical to your pricing strategy.



2

## Enhanced Cost

Adjust product costs using multiple parameters, including inbound expenses like freight, to ensure a more accurate reflection of true landed cost.



3

## Contract Pricing

Override standard Business Central pricing logic by locking in agreed prices for specific customers or products over a defined period, regardless of other discounts or lower pricing options.



4

## Break Charges

Applies a fee when cases are split into smaller units to account for added handling costs.



5

## Promotions

Apply discounts or free items when qualifying products are purchased at full price. Ideal for buy-one-get-one or bundled promotional offers.

